

Ocean Rate Bulletin



Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2000.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2000. Source: PIERS, July 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for October 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 155.1 \ 4,595.3

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|--------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|-----|---------|-----|-----------|-----------|---------------|
| Hanjin | 62% | 56% | 12 Days | \$4.02 | \$11 | | | | | | | | \$4,007 |
| Hyundai | 14% | 9% | 12 Days | \$2,000 ¹ | | | | | | | | | \$2,000 |
| Cho Yang | 6% | 12% | 12 Days | \$2,000 ¹ | | | | | | | | | \$2,000 |
| P&O Nedlloyd | 6% | 4% | 15 Days | \$2,500 ¹ | \$220 ¹ | | | | | | | | \$2,720 |
| APL | 5% | 4% | 12 Days | \$2,000 ¹ | | | | | | | | | \$2,000 |
| Hapag-Lloyd | 3% | 5% | 23 Days | \$2.43 | | | | | | | | 1008 pkgs | \$2,449 |
| NYK Line | 2% | 1% | 13 Days | | | | | | | | | | |
| Yang Ming | 1% | 5% | 16 Days | \$3,800 ¹ | \$220 ¹ | | | | | | | | \$4,020 |
| Senator | 1% | 0% | 12 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$3,362

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 320.6 \ 5,332.1

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|------|---------------|
| COSCO | 24% | 10% | 16 Days | \$2,710 ¹ | \$220 ¹ | | | | | | | | \$2,930 |
| NYK Line | 20% | 10% | 15 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| Yang Ming | 18% | 8% | 16 Days | | | | | | | | | | |
| OOCL | 11% | 9% | 15 Days | \$2,610 ¹ | \$220 ¹ | | | | | | | | \$2,830 |
| Hyundai | 7% | 19% | 14 Days | \$2,810 ¹ | \$220 ¹ | | | | | | | | \$3,030 |
| Maersk-SeaLand | 5% | 8% | 14 Days | \$2,810 ¹ | \$220 ¹ | | | | | | | | \$3,030 |
| Mitsui OSK | 4% | 4% | 14 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| Hanjin | 3% | 9% | 22 Days | \$5,600 ¹ | \$220 ¹ | | | | | | | | \$5,820 |
| Cho Yang | 3% | 4% | 13 Days | | | | | | | | | | |
| P&O Nedlloyd | 1% | 4% | 15 Days | \$2,710 ¹ | \$220 ¹ | | | | | | | | \$2,930 |
| APL | 1% | 3% | 14 Days | \$2,810 ¹ | \$220 ¹ | | | | | | | | \$3,030 |
| Hapag-Lloyd | 1% | 2% | 27 Days | \$2.27 | | | | \$34 | | | | | \$2,735 |
| CSCN | 1% | 0% | | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$2,815

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 7.0 \ 71.9

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|------|---------------|
| Maersk-SeaLand | 57% | 25% | 24 Days | \$3,300 ¹ | \$220 ¹ | | | | | | | | \$3,520 |
| Hyundai | 29% | 17% | 25 Days | \$3,300 ¹ | \$220 ¹ | | | | | | | | \$3,520 |
| APL | 14% | 17% | 25 Days | \$3,300 ¹ | \$220 ¹ | | | | | | | | \$3,520 |
| Hanjin | 0% | 14% | 24 Days | \$4.51 | \$11 | | | \$34 | | | | | \$5,050 |
| OOCL | 0% | 9% | 30 Days | \$3,000 ¹ | \$220 ¹ | | | | | | | | \$3,220 |
| Mitsui OSK | 0% | 6% | 25 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| Evergreen | 0% | 6% | 31 Days | \$2,800 ¹ | \$220 ¹ | | | | | | | | \$3,020 |
| P&O Nedlloyd | 0% | 5% | 15 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |
| NYK Line | 0% | 3% | 26 Days | \$2,450 ¹ | | | | | | | | | \$2,450 |

¹ Rate is per container

Average Container Rate \$3,520

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 34.9 \ 525.3

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|-----|---------|-----|-----------|-----------|---------------|
| APL | 57% | 14% | 12 Days | \$2,980 ¹ | \$220 ¹ | | 6% | | | | | | \$3,379 |
| OOCL | 14% | 18% | 16 Days | \$2,775 ¹ | \$220 ¹ | | 6% | | | | | | \$3,162 |
| NYK Line | 6% | 20% | 16 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| Yang Ming | 6% | 9% | 14 Days | | | | | | | | | | |
| Mitsui OSK | 6% | 8% | 12 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| P&O Nedlloyd | 5% | 3% | 15 Days | \$2,880 ¹ | \$220 ¹ | | 6% | | | | | | \$3,273 |
| Hanjin | 3% | 12% | 12 Days | \$2.95 | | | | | | | | 950 pkgs. | \$2,803 |
| Evergreen | 3% | 6% | 18 Days | \$2,450 ¹ | | | | | | | | | \$2,450 |
| Maersk-SeaLand | 0% | 5% | 13 Days | \$2,845 ¹ | \$220 ¹ | | 6% | | | | | | \$3,236 |

¹ Rate is per container

Average Container Rate \$3,144

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 9.0 \ 181.7

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|-----------|---------------|
| OOCL | 67% | 55% | 17 Days | \$2,550 ¹ | | | | | | | | | \$2,550 |
| Mitsui OSK | 11% | 5% | 15 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| Evergreen | 11% | 3% | 20 Days | \$2,800 ¹ | \$220 ¹ | | | | | | | | \$3,020 |
| P&O Nedlloyd | 11% | 2% | 21 Days | \$3,100 ¹ | \$220 ¹ | | | | | | | | \$3,320 |
| Maersk-SeaLand | 0% | 12% | 18 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |
| APL | 0% | 10% | 15 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,220 |
| Hanjin | 0% | 7% | 20 Days | \$3.87 | \$11 | | | \$34 | | | | 950 pkgs. | \$4,442 |
| Hyundai | 0% | 3% | 15 Days | \$4.23 | \$11 | | | \$34 | | | | 865 pkgs. | \$4,784 |

¹ Rate is per container

Average Container Rate \$2,666

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 64.3 \ 962.0

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|-----------|---------------|
| APL | 39% | 31% | 28 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |
| OOCL | 22% | 22% | 27 Days | \$3,000 ¹ | \$220 ¹ | | | | | | | | \$3,220 |
| Hanjin | 11% | 5% | 19 Days | \$3.92 | \$11 | | | \$34 | | | | | \$4,489 |
| NYK Line | 10% | 10% | 20 Days | \$2,450 ¹ | | | | | | | | | \$2,450 |
| P&O Nedlloyd | 8% | 11% | 17 Days | \$3,100 ¹ | \$220 ¹ | | | | | | | | \$3,320 |
| Mitsui OSK | 6% | 5% | 23 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| Maersk-SeaLand | 3% | 7% | 20 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |
| Hapag-Lloyd | 2% | 2% | 25 Days | \$3.08 | | | | \$34 | | | | 950 pkgs. | \$3,504 |
| Hyundai | 0% | 6% | 28 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |

¹ Rate is per container

Average Container Rate \$3,327

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 88.0 \ 962.8

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|-----------|---------------|
| NYK Line | 25% | 17% | 18 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| OOCL | 19% | 22% | 21 Days | \$2,870 ¹ | \$220 ¹ | | 8% | | | | | | \$3,320 |
| APL | 19% | 20% | 21 Days | \$3,000 ¹ | \$220 ¹ | | | | | | | | \$3,220 |
| Maersk-SeaLand | 13% | 9% | 19 Days | \$3,000 ¹ | \$220 ¹ | | 8% | | | | | | \$3,460 |
| P&O Nedlloyd | 11% | 6% | 14 Days | \$2,900 ¹ | \$220 ¹ | | 8% | | | | | | \$3,352 |
| Hanjin | 5% | 5% | 18 Days | \$3.69 | \$11 | | 8% | \$34 | | | | | \$4,551 |
| Hapag-Lloyd | 3% | 2% | 21 Days | \$3.08 | | | 10% | \$34 | | | | 950 pkgs. | \$3,797 |
| Hyundai | 2% | 7% | 21 Days | \$3,000 ¹ | \$220 ¹ | | 8% | | | | | | \$3,460 |
| Mitsui OSK | 1% | 8% | 21 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| K Line | 1% | 1% | 19 Days | \$2,400 ¹ | \$220 ¹ | | 8% | | | | | | \$2,812 |
| Cho Yang | 0% | 3% | 15 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$3,142

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Oranges

Monthly Market Share For: July 2000

Month\Year: 146.7 \ 1,663.6

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|-----------|---------------|
| Hanjin | 49% | 34% | 9 Days | \$2.00 | \$11 | | 50% | \$34 | | | | 1008 pkgs | \$3,699 |
| Evergreen | 21% | 20% | 10 Days | \$2,800 ¹ | \$220 ¹ | | | | | | | | \$3,020 |
| Maersk-SeaLand | 9% | 9% | 10 Days | \$2,840 ¹ | \$220 ¹ | | 50% | | | | | | \$4,480 |
| OOCL | 5% | 6% | 11 Days | \$2,510 ¹ | \$220 ¹ | | 50% | | | | | | \$3,985 |
| P&O Nedlloyd | 4% | 2% | 11 Days | \$2,740 ¹ | \$220 ¹ | | 50% | | | | | | \$4,330 |
| APL | 3% | 2% | 11 Days | \$4,400 ¹ | | | | | | | | | \$4,400 |
| Mitsui OSK | 2% | 6% | 11 Days | \$2,500 ¹ | | | | | | | | | \$2,500 |
| K Line | 2% | 4% | 10 Days | \$2,240 ¹ | \$220 ¹ | | 50% | | | | | | \$3,580 |
| Yang Ming | 2% | 3% | 10 Days | | | | | | | | | | |
| Hyundai | 2% | 3% | 11 Days | \$2,840 ¹ | \$220 ¹ | | 50% | | | | | | \$4,480 |
| Cho Yang | 1% | 5% | 10 Days | \$2.01 | \$1 | | | \$34 | | | | 1008 pkgs | \$2,656 |

¹ Rate is per container

Average Container Rate \$3,665